

FACTORY

WE MAKE VALUE

Senior Sales Analyst

Responsibilities

- Provide support to the Sales and Accounting Teams to ensure promotional activity is reconciled, validated, and analyzed in a timely and accurate manner.
- Responsible for reconciling customer trade spend accounts against customer agreements and promotional contracts.
- Manage and maintain the Trade System for each company.
- Investigate deduction issues and work with customers to get invalid deductions repaid in a timely manner.
- Perform ROI analyses to ensure that trade promotions are promoting profitable growth and increasing brand awareness.
- Coordinating with the broker teams.
- Ensure compliance with trade spend programs, and monitor for risks and opportunities.

Qualifications

- BS/BA in Finance or related Degree
- 5 - 7 years' of experience in a Sales Analyst role
- Expert applied knowledge of trade planning and deduction management
- Familiar with NetSuite and / or Cresicor a plus
- Highly proficient with MS Office suite – advanced skills with MS Excel
- Analytical/data driven approach
- Outstanding attention to detail.
- Ability to work independently and as part of a team.
- Ability to manage multiple tasks/assignments.

Benefits

- Fully paid medical, dental, and vision
- 401K (Traditional and Roth) plus company match
- Short and long-term disability
- Life insurance

- Tuition Reimbursement
- Generous PTO